

# **Request for Proposal: UPS**

January 23, 2020

Johnson Co Central Public Schools  
358 N 6th Street  
Tecumseh, NE 68450

Erate Identifier: Cat2.2020UPS

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## Overview

Johnson Co Central Public Schools is seeking proposals for five (5) APC UPS systems as defined within document. Johnson Co Central Public Schools is also seeking proposals for the associated battery packs for the systems, if needed.

Additionally, Johnson Co Central Public Schools is seeking proposals for a Standing Server Rack; see minimum requirements defined within document. Johnson Co Central Public Schools may possibly be interested in purchasing a power distribution unit for the rack.

**All proposals which are highly equivalent to or exceed specifications of the APC Smart-UPS will be considered.**

Vendors will have 24 hours after vendor selection is announced to raise any questions. Questions will be addressed via the web site posting answers to all questions. The District will have the final authority to the resolution of all questions.

All bidding vendors must be Erate eligible, have an updated Form 473 (SPAC) on file to provide the services requested; bidding vendors must provide their Service Provider's Form 498 ID (formally known as SPIN) as part of this RFP. **Vendors are required to state if any proposed equipment and/or services are ineligible for Erate funding as part of their proposal documentation.**

Proposals are due in either hardcopy or in electronic form (PDF format) on or before **Friday, February 21, 2020 at 3:00 pm CST** at Johnson Co Central Public Schools, 358 N 6th Street, Tecumseh, NE 68450 or emailed to [marcus.scheer@jccentral.org](mailto:marcus.scheer@jccentral.org). Emailed proposal documents will be time-stamped from the receiving computer.

Proposals opening will be held at the Board Room of Johnson Co Central Public Schools, 358 N 6th Street, Tecumseh, NE on **Tuesday, February 11, 2020 at 11:00 am CST**.

Questions should be addressed, no later than February 7, 2020, to:

Marcus Scheer

Ph: 402-355-3320 | Email: [marcus.scheer@jccentral.org](mailto:marcus.scheer@jccentral.org)

Questions and Answers will be posted on district website ([www.jccentral.org](http://www.jccentral.org)) by February 11, 2020.

## 1.1 Product Specifications

Johnson Co Central Public Schools is seeking proposals for five (5) APC Smart-UPS, SMX2000LVNC, or highly equivalent to systems; see minimum requirements below. Johnson Co Central Public Schools is also seeking proposals for the associated battery packs for the systems, if needed.

### Minimum Requirements:

- 1800 Watts / 2000 VA
- Use regular power outlets (120v)
- Rack-mountable, maximum space of 4U
- Runtime goal of 1 hour
- Network manageable (including any adapter cards needed)

Additionally, Johnson Co Central Public Schools is seeking proposals for a Standing Server Rack; see minimum requirements below

### Minimum Requirements:

- 42U space
- Full standing, fully enclosed rack
- 42U space
- Minimum 48" depth
- Casters / levelers

OPTIONAL: Johnson Co Central Public Schools may possibly be interested in purchasing a power distribution unit for the rack mentioned above. Please include pricing in Appendix A.

All equipment bid must be new.

## 2.1 Pricing and Payment Structure

Vendors are required to breakdown the purchases by building as outlined in the table in Appendix A. Vendors are required to complete Appendix A as part of their proposal.

Contracts will be awarded only after receiving a funding commitment and decision letter from SLD or agreed upon by the district. This RFP will automatically become part of any contract awarded to a vendor. The District requests vendors to file a Form 474 (Service Provide Invoice; SPI) to request reimbursement directly from USAC for the eligible Erate portion of the contract.

### 3.1 Evaluation Process

Please refer to Appendix B for further details regarding the evaluation process.

### 4.1 Discrepancies and Omissions

Vendors finding discrepancies or omissions in the RFP or having any doubts as to the meaning or intent of any part thereof shall submit such questions or concerns to Marcus Scheer, Johnson Co Central Public Schools, [marcus.scheer@jccentral.org](mailto:marcus.scheer@jccentral.org). Addenda issued in correspondence to this RFP shall be considered a part of this RFP and shall become part of any final Contract that may be derived from this RFP. This RFP and its addenda will be part of any possible future contract with successful vendor(s).

### 5.1 Contingencies

This RFP should not be considered as a Contract to purchase goods or services, but is a Request for Proposal in accordance with the Terms and Conditions herein and will not necessarily give rise to a contract. However, RFP responses should be as detailed and complete as possible to facilitate the formation of a contract based on the RFP response(s) that are pursued should Johnson Co Central Public Schools decide to do so. The purchase of said equipment will require an approval process which will not be complete until the noted "Anticipated Award Date". Proposals stating that pricing is valid dependent upon availability and/or subject to prior sale will be considered as non-responsive. Completion of this RFP form and its associated Appendices are a requirement. Failure to do so will disqualify your RFP response submittal. Vendors must submit sealed RFP responses by the due date and time as specified herein. Electronic submissions will be accepted if create in PDF format and e-mail [marcus.scheer@jccentral.org](mailto:marcus.scheer@jccentral.org) by the due date and time as specified herein. Date and time stamp of receiving computer will govern all e-mails. Vendors will be considered nonresponsive if the above requirements are not submitted as requested. The Johnson Co Central Public Schools has the right to reject all submitted proposals and resubmit for new proposals through a revised RFP.

### 6.1 Vendor Questions and Clarifications

Questions should be addressed, no later than DATE, to:

Marcus Scheer

Ph: 402-355-3320 | Email: [marcus.scheer@jccentral.org](mailto:marcus.scheer@jccentral.org)

Questions and Answers will be posted on district website ([www.jccentral.org](http://www.jccentral.org)) by DATE.

Appendix A

<b>TABLE 2.1: JOHNSON CO CENTRAL ELEMENTARY SCHOOL AT COOK</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Total</b>
APC UPS	1		
APC Battery Pack (if needed)			

<b>TABLE 2.2: JOHNSON CO CENTRAL ELEMENTARY SCHOOL AT TECUMSEH</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Total</b>
APC UPS	1		
APC Battery Pack (if needed)			

<b>TABLE 2.3: JOHNSON CO CENTRAL MIDDLE SCHOOL</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Total</b>
APC UPS	1		
APC Battery Pack (if needed)			

<b>TABLE 2.4: JOHNSON CO CENTRAL HIGH SCHOOL</b>			
<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Total</b>
APC UPS	2		
APC Battery Pack (if needed)			

**TABLE 2.5: JOHNSON CO CENTRAL PUBLIC SCHOOLS  
 SHARED SERVICES: COOK LOCATION  
 (ELEMENTARY AT COOK AND MIDDLE SCHOOL)**

<b>Erate Eligible Services</b>			
<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Total</b>
Standing Server Rack	1		
Additional Parts (if needed)			
<b>Optional:</b>			
Power Distribution Unit for Standing Server Rack	1		

*Final*

## Appendix B

Evaluation Rubric  
Johnson Co Central Public Schools  
Erate: Cat2.2020UPS

### **1. Cost of eligible equipment and/or eligible maintenance.....40 points**

Cost of Equipment will be released at time of proposal opening. Points will be awarded during the evaluation of the proposal(s).

### **2. Features included .....30 points**

All documented features of the device in the RFP will be evaluated and points award as such. Points will not be awarded for features that are not included in the cost of the device as presented in the RFP.

### **3. Support of hardware.....15 points**

Technical support will be contacted and will be evaluated on its technical knowledge, English as the primary language, and ease of use.

### **4. Reliability and References.....10 points**

Vendor shall supply a minimum of three references. Please include: Company Name, Reference Name, Position and Contact information, as well as products used and industry of customer. Additional points may be awarded for positive experiences in the PK-12 field.

Reliability score will be determined using the following criteria:

- a. References given in the RFP
- b. Known other users of the device
- c. Personal experiences

### **5. User Interface .....5 points**

The user interface will be evaluated and points awarded on the ease of use and the completeness of the interface to the device.